



**Florida Chapter of APPA
Educational Conference
March 11-13, 2020
University of South Florida
Tampa**

**Service and Operation of Advanced Research
and Medical Facilities
"Cultivating a Culture of Excellence"**



The University of South Florida (USF), Office of Administrative Services, Facilities Management Division is honored to host the 2020 FLAPPA Annual Conference. The USF Facilities Management team is looking forward to meeting everyone March 11-13, 2020.

Established in 1956, USF is a Preeminent State Research University and Florida's leading metropolitan research campus with over \$568 Million in total research expenditures. USF ranks 1st in Florida, 7th in the nation, and 16th world-wide for granted U.S. patents among all universities. Serving more than 50,000 students across the USF System, USF continues to advance research and scientific discovery to strengthen the economy, promote civic culture and the arts, and design and build sustainable communities through the generation, dissemination, and translation of new knowledge across all academic and health-related disciplines.

USF Facilities Management is evolving to meet the increasing service level expectations of a high-impact global research university dedicated to student success as well as the technical and client demands of expanding research and health care sectors.

Institutional
Members plan now to attend the 2020 Conference.
Early Bird
Registration: \$150 (August 1-November 30)
Regular
Registration: \$175 (December 1-February 29)
Late
Registration: \$200 (March 1-10)
Want to bring your spouse?
\$100 all activities and meals.

**Scholarship
Money Still**

To meet these challenges the Facilities Management team and the Office of Administrative Services is investing in its most valuable asset: people. By cultivating a culture of excellence and developing “Safe, Responsive, Helpful, and Competent” individuals through our Service Philosophy program, USF Facilities Management is poised to support our clients and the strategic goals of the university.

We invite our Institutional Colleagues and Business Partners to make plans now to attend the 2020 FLAPPA Educational Conference. This will be a time of significant collaboration and the University of South Florida is excited to be a part of this event. Looking forward to meeting you,

Christopher Duffy
Assistant Vice President
Physical Plant Administration

Toufic Mounne, PE, CEM
Director of Operations
Facilities Management

Available!
FLAPPA is offering 3 scholarships for \$1650 each. Course fee and expenses will be reimbursed up to \$1650 to your institution. This Scholarship will cover any **APPA** trainings. First three members to be approved will receive the scholarships. [Click Here](#) to apply.



2020 Registration Opening August 1, 2019

We invite our sponsors to plan now for the 2020 Conference

- The Expo will take place in the beautiful Phyllis P. Marshall Student Center
- The Royal Palm Ballroom has over 10,000 sq. feet of space that will comfortably accommodate our Expo.
- All educational sessions take place in classrooms on the same floor of the Student Center making the Expo the prime space for collaboration and making new friends.
- This year we are offering a package to those vendors who would like to bring a demonstration vehicle. We have the ability to reserve a lot right outside the Student Center.

Can we count on you to be a sponsor this year?

Click here [2020 Conference](#) to see more details about the conference.

Opening Reception Sponsor (2) \$10,000 or Exclusive Sponsor \$20,000

- Double booth in Premium Section of Expo
- (6) Complimentary Conference Registrations for Company Representatives
- (4) Complimentary Golfers at tournament
- Golf hole sponsor flag displayed on golf course with company logo
- Company Logo on Conference Bag
- Full page ad in Conference Program
- Company Logo displayed on website/homepage FLAPPA.org
- Opportunity to speak about your company at the Opening Reception
- Banner with company logo prominently displayed at Opening Reception
- Company Logo displayed on all advertisements for conference
- Opportunity to moderate or introduce a session
- Verbal acknowledgement throughout the conference

- List of conference attendees before the conference begins

Diamond Sponsor (1) \$7500.00

- Free double booth located in Premium Section of Expo
- (4) Complimentary Conference Registrations for Company Representatives
- (4) Complimentary Golfers at tournament
- Golf Hole Sponsor Flag with your logo placed on golf course (yours to keep)
- Company Logo on FLAPPA Website/Homepage
- Company Logo displayed at all social functions at conference
- Company Logo displayed on e-blasts and conference communication
- Full page acknowledgement in the Conference Program
- Opportunity to introduce or moderate a session
- Verbal acknowledgement throughout the conference
- Complete list of attendees following the conference
- Grand Prize presented and supplied by sponsor (\$1500 value)

Gold Sponsor (3) \$3000.00

- Free booth located in Premium section of Expo area
- Registration for 3 company representatives
- Admission for 3 golfers in Wednesday Golf Tournament
- Golf Hole Sponsor Flag with your logo placed on golf course (yours to keep)
- One-half page acknowledgement in the conference program
- Company logo displayed on FLAPPA website homepage/FLAPPA conference website
- Name on sponsorship board at Banquet
- Space for promotional materials near Banquet or Lunch entrance
- Verbal acknowledgement and thank you throughout the conference
- Complete list of attendees including contact information will be emailed after the conference

Silver Sponsor (5) \$2500.00

- Free booth located in Premium section of Expo Area
- Registration for 2 company representatives
- Admission for 2 Golfers in Wednesday's Golf Tournament
- Logo displayed in Conference Program
- Name on Sponsor Board at Cocktail Hour during Dinner Party
- Verbal Acknowledgement and thank you throughout conference
- Complete list of attendees including contact information emailed after the conference.
- Logo displayed on banners throughout the conference

Bronze Sponsor (12) \$1500.00

- Free booth located in Premium section of Expo Area
- Registration for 2 company representatives
- Admission for 1 golfer in Wednesdays Golf Tournament
- Logo displayed in the conference program
- Name on sponsor banners and boards displayed throughout conference
- Space for promotional materials near Breakfast or Lunch entrance
- Verbal acknowledgement and thank you throughout the conference
- Complete list of attendees including contact information will be emailed

Promotional Sponsor (3) \$1000.00

- Company Logo placed on one of the following promotional items:
 - Conference Cup
 - Conference Notebook
 - Giveaway of your choice to be added to bag
 - Company information may be stuffed in conference bags

Dinner Party Sponsor (1) \$ \$2000.00

- Sponsor recognition on dedicated signage at the dinner
- Company Logo in the program
- Ability to place material or giveaway at each table
- Reserved table for dinner

- Brief welcome at some point in the program
- List of all attendees and contact information emailed at conference

Golf Hole Sponsor (10) \$250

- White Golf Flag imprinted with company logo placed on the course.
- Flag will be given to company representative at the luncheon.
- Sponsors will be acknowledged at the luncheon.

Golf Lunch Sponsor (1) \$1000.00

- Company promotional literature included in golf packet.
- Organization listed in Program
- Sign with sponsor's name placed at clubhouse
- Verbal acknowledgement and thank you at the event
- Complete list of attendees including contact information will be emailed after conference.
- Admission for 1 golfer

Exhibit Hall Afternoon Break (1) \$500

- Sponsor recognition on signage located in the Expo Area
- Space for promotional materials near refreshments
- Verbal acknowledgement and thank you during Expo
- Complete list of attendees after the event.

Business Partner Expo Package

A. \$950: Booth Only

Includes: 10x10 space, 1 6ft. table, 2 chairs, power included if requested

B. \$1500: Booth and Outdoor Parking for Company Demonstration Vehicle

Includes: A dedicated parking space very close to Student Center. Booth in the Expo Hall with 1 6ft. table; 2 chairs and the ability to have power.

Questions?? Contact Cindy: info@flappa.org

**DON'T
MISS OUT!**

Call for Presentations for the 2020 Conference Opens August 1:

Calling all presenters! Please submit your presentation proposal to this link:

[PRESENTATIONS](#)

Call for Presentations will close on Sept. 30, 2019.

Business Partner News

Have a training or an event you would like our Institutional Members to hear about? Drop us an email and we will put it on our calendar or send out an e-blast to help publicize your event.

Be Prepared for Storm Season, Hunker Down with us at Bahama Breeze!

**BMS CAT Happy Hour!
Wednesday, July 24th**

4:30pm – 6:30pm
BAHAMA BREEZE in WATERFORD LAKES
Orlando, Florida

